

# \$200 or MORE

## Referral Program

**Target Referrals:** A company with 5 or more laser printers.

**How It Works:** After the referral has ordered their 10<sup>th</sup> toner cartridge, we pay you \$200 cash.

**OR**

For accounts ordering 20+ cartridges per month you can receive 1% of the order monthly for life of the account.

**What to Ask:** "Is your company under contract for ink and toner supplies?" If "No,"

You need to speak with a business contact of mine, Jim Novak. He is the Director of Operations for The Computer Warehouse. This is a national computer company and Jim sets their ink and toner pricing. He can develop a pricing tailored just for your company to guarantee savings. Can I have him call you?

### The Referral

Company: \_\_\_\_\_

Decision Maker: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Expecting call? Yes \_\_\_ No \_\_\_

The Computer Warehouse  
Jim Novak  
Director of Operations  
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### Strengths of The Computer Warehouse:

- Their manufacturer supplies one of the 3 large office supply chains with cartridges so you can be guaranteed quality.
- The toner has a 2yr guarantee versus 30 days at most retail stores so there is no risk.

### Your Information:

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Referral Fee: \$200 \_\_\_\_\_ or 1% \_\_\_\_\_ (check one)